

Company & Industry Updates

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Overview

What changed in the market, what CISC0 changed, and what customers can expect next.

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Supply Chain Update

Availability is better, but uneven

PLC availability has improved significantly compared to recent years while analyzer lead times continue to vary by manufacturer and model, 8-26 weeks.

Larger projects affect capacity

The market includes larger multi-unit and multi-site CEMS opportunities. CiSCO is proposing schedules based on supplier timing and executable production capacity.

What customers can do

Engage early, identify long-lead selections, and finalize scope and I/O before release.



AVAILABILITY



CAPACITY



WHAT YOU CAN DO

Industry Updates

Larger programs

More multi-unit and multi-site projects. Typically, we see 1-2 20' shelter with multiple CEMS a year we have 10+ across different projects currently.

Technology turnover

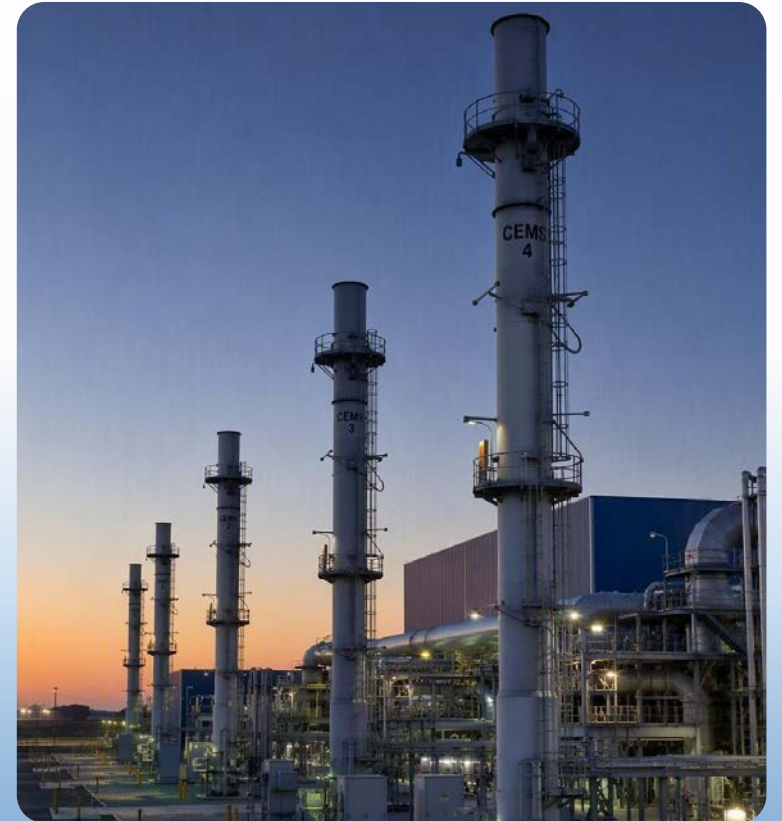
Legacy PLC support, Ethernet migration, and analyzer-line changes are driving upgrades.

Reporting transition

ECMPS 2.0 entered production deployment for the Q1 2026 reporting period.

Increasing shelter size and system complexity

Larger shelters and more integrated equipment are driving added layout, access, and coordination requirements.



What's New



Improved transparency and quality

The 2026 quality policy and IMS keep your requirements under controlled processes, so you get repeatable builds and fewer surprises at startup.

Repair verification videos

Customers are now receiving video documentation with many analyzer repairs showing diagnostics performed, repairs completed, and instrument operation prior to shipment.

Expanded training

34 scheduled hardware, software, analyzer, and virtual sessions in 2026 help your staff operate and maintain the system with less outside support.

On The Horizon

3D design reviews

Expanding 3D shelter modeling to improve early equipment-arrangement and access reviews.

Better product references

Building structured parts and photo references for more consistent selection and support.

Accessible knowledge

Expanding training modules and structured technical and environmental reference content.

Customer self-service tools

Access to site information, project resources, purchase orders, and spare parts information through expanded online tools. Including 19 additional training videos launching today.



General Reminders

- 1 Early Planning Prevents Delays** More options for equipment, schedule, network architecture, and testing.
- 2 Use FAT as a working session** Include stakeholders who know operations, controls, environmental requirements, and acceptance criteria.
- 3 Keep documents current** Align drawings, I/O, DAHS specifications, monitoring plans, QA plans, and O&M manuals with the installed system.
- 4 Sign up for raffles** We are raffling off a few things again this year — make sure to sign up in the back.

QUESTIONS

What changes would make CiSCO easier to work with and your CEMS easier to own?

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