



Custom Instrumentation
Services Corporation

CEMS USER GROUP MEETING

SEPTEMBER 15, 2026

CAPABILITIES PRESENTATION

RED BALL OXYGEN

- ❖ Independent US based industrial gas company that has been in business since 1969.
- ❖ Multi-state manufacturer and distributor of industrial, specialty, medical, and bulk gases.
- ❖ (23) Customer Service Branch Offices, (4) Fully Automated Cylinder Fill Plants, and (2) Bulk Hydrogen Fill Plants (Shreveport, LA and Grand Prairie, TX)
- ❖ **Red Ball Technical Gas Services – Specialty Gas Division of Red Ball (2004)**
 - * ISO 17025 and 17034 Accredited Specialty Gas Lab – Shreveport, LA
 - * ISO 17025 Accredited Specialty Gas Lab – Friendswood, TX
 - * Transportable Gas Fill Facility “Lightning Cal” – Friendswood, TX
- ❖ Current Customers: Vistra Energy; NRG Energy; Constellation/Calpine; Entergy; Oklahoma Gas & Electric; Liberty Utilities; CLECO; Tenaska

SPECIALTY GAS PRODUCTS

- ❗ High Purity Gases including Ultra High Purity, **Zero Ambient Air or Nitrogen (CEMS Grade)**, Instrument Purity Grade, and Research Grades
- ❗ Environmental Compliance Gases: **EPA Protocol Gases**; HRVOC Calibration Standards; and LDAR Primary Standards
- ❗ NIST traceable Primary and Certified Standards
- ❗ Hydrocarbon mixtures (reactive and non-reactive components); Natural Gas/BTU Standards; Moisture Standards; LPG & Liquid Hydrocarbon Standards
- ❗ Highly Reactive Mixtures (NO₂, Ammonia, HCL, Sulfur Blends)
- ❗ “Lightning Cal” Transportable Gases – calibration gases in 58L and 116L portable cylinders

RED BALL TECHNICAL GAS SERVICES ADVANTAGES

- ❖ Highly experienced and responsive customer service team available 24/7
- ❖ Quick lead times for Certified gases and EPA Protocol gases
 - *Robust inventory of over 5,000 EPA Protocols in stock for same day shipping
 - *Fast Track Manufacturing for Rush Orders
- ❖ Successful track record for producing high-quality products since 2003 and have consistently performed well in past EPA Blind Audits. See results of how Red Ball performed vs competitors in the last four published EPA Blind Audit reports:

<https://www.epa.gov/power-sector/pgvp-audit-results>
- ❖ Custom gas stocking programs to eliminate lead times, and fully automated stock replenishment system

RED BALL TECHNICAL GAS SERVICES ADVANTAGES

Advanced Cylinder Tracking

*In 2002, Red Ball designed and implemented one of most effective cylinder tracking systems in the industry to help eliminate cylinder inventory discrepancies, billing issues, and loss of use liability issues for our customers.

Expired cylinder notification alerts to notify customers of gases that are approaching expiration

Certificates available on-line 24/7 and our Certificates include QR Codes for electronic transfer of certification data to CEMS software

Proactive Cylinder Management (remote inventory management)

Proactive Cylinder Management

Reliable deliveries with 100% uninterrupted gas supply

- Our customers critical gases including daily CEMS gases are stocked and managed at the servicing Branch Office
- Red Ball will remotely monitor and manage our customers' on-site gas inventory with Telemetry technology
- Gas pressures are uploaded to a secured website for our customers to view readings 24/7
- Low-pressure email or text alerts will notify customers of pressure drops and trigger gas reordering
- Gas usage graphs are online and on app to monitor daily, weekly, monthly, and annual gas usage

Proactive Cylinder Management

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Specialty Gas Equipment

Specialty gas equipment: Single stage and two stage high purity gas regulators; automatic change-over manifolds, custom gas manifold systems, cylinder heating jackets; cylinder storage racks; fixed gas detection equipment; telemetry equipment; miscellaneous equipment (CGA connections, high pressure armored pigtails, sample cylinders); regulator repairs

