

The Ongoing Supply Chain Issues

What Can you Expect

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Supply Chain Issues

- We continue to have supply chain issues.
- Most vendors are citing component procurement issues as the main reason.
- General price increases have continued across most of our products.
- EMT and copper wire are up 24%.
- PLC prices increased again by 7-15%.

What Is Better

- HVAC Units – Last year we were seeing lead times of 7-8 months; currently it is 4-5 months.
- Watlow Products –Heaters and heater controllers were out 3-4 months; we're back to seeing 3-6 week deliveries.
- Cylinder Regulators – There are still long lead times but we have expanded our suppliers and have built up inventory on our most common regulators.
- Power Panels – We have built up a stock of power panels and covers.
- New ERP System – We switched to a new ERP system with better tracking and purchasing functions.

What is delayed?

- *Thermo Analyzers – We're currently seeing most delays in orders that have combo analyzers, ~ 15-28 weeks.
- *Thermo analyzer parts can take up to a year (we have had a lot of purchases and are working on rebuilding stock).
- Coolers have seen increased lead time delays.
- PLC Parts – We're still seeing a huge variation in part availability. Some parts are available immediately while others are approaching 1 year delivery times.

What to do?

- Plan Ahead – anticipate your needs and order spare parts much earlier than you used to.
- Be Patient – we are doing all we can to expedite the process.
- We do stock some things; we do order in bulk if we can and need to.
- Is there any relief in sight?